

FILED

FEB 05 2007

DISCIPLINARY COMMISSION OF THE  
SUPREME COURT OF ARIZONA

BY H. Smith

**BEFORE THE DISCIPLINARY COMMISSION  
OF THE SUPREME COURT OF ARIZONA**

IN THE MATTER OF A MEMBER  
OF THE STATE BAR OF ARIZONA,

**KEITH R. LALLISS,**  
**Bar No. 002293**

RESPONDENT.

Nos. 04-1887, 05-1124

**AMENDED  
DISCIPLINARY COMMISSION  
REPORT**

This matter came before the Disciplinary Commission of the Supreme Court of Arizona on October 14, 2006, pursuant to Rule 58, Ariz. R. Sup. Ct., for consideration of the Hearing Officer's Report filed August 4, 2006, recommending an informal reprimand and costs. The underlying complaint contains two counts. The first alleges Respondent engaged in conflicts of interest by representing his daughter in post-dissolution divorce proceedings against his former son-in-law who was a former client. The Hearing Officer concluded that Respondent did not represent his former son-in-law in the matters that were the "same or substantially related" to the divorce and thus, there was no violation of E.R. 1.9(a).

The second count alleges Respondent mishandled a \$400.00 advance payment for a client in a divorce action and wrongfully retained \$2,500.00 the same client had given him to settle an unrelated creditor claim. The Hearing Officer concluded the State Bar failed to carry its burden of proof on the advance payment but did establish that Respondent wrongfully retained the \$2,500.00 in violation of E.R. 1.15(d), E.R. 1.16(d) and Rule 44(b)(4). Respondent and the State Bar each filed objections and requested oral argument. Respondent and counsel for the State Bar were present.

Respondent argues that he would have returned the \$2,500 to the client, but that he contacted the State Bar's Ethics Hotline, was advised he might be able to exercise a retaining lien for unpaid attorney fees. He then reviewed case law including *National Sales and Service Co. Inc.*, 136 Ariz. 544, 667 P.2d 738 (1983), which he asserts supported that view. Respondent maintains that he was not aware that the advice given by the Ethics Hotline is not binding and that his good faith reliance on the inaccurate advice from ethics counsel should serve as a complete defense.

The State Bar argues that there is no record evidence to support Respondent's assertions regarding the substance of his conversation with the ethics counsel. Respondent did not testify regarding that conversation at the hearing below, only the Bar's notes were admitted, which do not contain the substance of the conversation. The Bar also argues that the Hearing Officer erred in not finding a violation of ER 1.9(a) in Count One and in finding the applicable aggravation and mitigation factors in Count Two. The State Bar asserts that censure is the appropriate sanction.

### **Decision**

The seven members<sup>1</sup> of the Disciplinary Commission by a majority of six,<sup>2</sup> recommend accepting and adopting most of the Hearing Officer's findings of fact and conclusions of law. As discussed below, the majority concludes that the Hearing Officer's findings regarding several of the aggravating and mitigating factors were clearly erroneous and conclude as a matter of law that the appropriate sanction is censure and payment of costs.<sup>3</sup>

---

<sup>1</sup> Commissioner Baran did not participate in these proceedings. One public member seat was vacant at the time the Commission considered this matter.

<sup>2</sup> Commissioner Mehrens was opposed. See dissenting opinion below.

<sup>3</sup> A copy of the Hearing Officer's Report is attached as Exhibit A.

### Discussion

The Disciplinary Commission's standard of review is set forth in Rule 58(b), which states that it applies a clearly erroneous standard to findings, and reviews questions of law *de novo*. Mixed findings of fact and law are also reviewed *de novo*. *State v Blackmore*, 186 Ariz. 630, 925 P.2d 1347 (1996) citing *State v. Winegar*, 147 Ariz. 440, 711 P.2d 579 (1985).

### Count One

The Bar argues the Hearing Officer erred in concluding that Respondent's prior representations of Brett Hamel were not substantially related to Respondent's post-dissolution representation of his daughter, Brett Hamel's then ex-wife, against Brett. The Bar concedes Respondent's individual representations of Brett Hamel were not substantially related to the post-dissolution proceedings. Instead, it argues Respondent's ongoing representation of Brett's business interests and more importantly, Brett's father's business interests gave Respondent a detailed picture of the family's finances, which precluded the subsequent adverse representation. As the Bar argues, the comment to E.R. 1.9 provides clear guidance on this issue:

Matters are "substantially related" for purposes of this Rule if they involve the same transaction or legal dispute or if there otherwise is a substantial risk that confidential factual information as would normally have been obtained in the prior representation would materially advance the client's position in the subsequent matter. **For example, a lawyer who has represented a businessperson and has learned extensive private financial information about that person may not then represent that person's spouse in seeking a divorce.**

E.R. 1.9 Comment (emphasis added).

1 At the hearing Brett conceded that Respondent's knowledge could well have come  
2 from Respondent's conversations with his daughter, Brett's now ex-wife, over the course  
3 of their 20-year marriage. Based, in part, on that testimony, the Hearing Officer concluded  
4 that the Bar failed to prove that Respondent actually learned extensive private financial  
5 information about Brett by virtue of his prior representations. That finding was not clearly  
6 erroneous and necessitated the dismissal of Count One.

7 The Bar argues that it did not have to prove Respondent misused confidential  
8 information because it alleged a violation of E.R. 1.9(a) as opposed to a violation of E.R.  
9 1.9(c). Although true, that argument misses the point. The Hearing Officer found that the  
10 dissolution action was not related to any of Respondent's specific prior representations of  
11 Brett. The two were only substantially related within the meaning of E.R. 1.9 to the extent  
12 Respondent learned extensive private financial information through those prior  
13 representations. *Foulke v. Knuck*, 162 Ariz. 517, 784 P.2d 723 (App. 1989), the case the  
14 Bar relies on is not on point because it involved a prior representation in the same matter.  
15 In that context, the existence of confidential information can and will be presumed. In  
16 contrast, here the matters would not be substantially related unless Respondent gained  
17 confidential information.  
18

### 19 Count Two

20 The Hearing Officer found that Respondent accepted \$2,500 from a client for the  
21 specifically designated purpose of funding the settlement of a third party creditor claim and  
22 properly placed those funds in his trust account. Respondent was unable to settle the  
23 creditor claim but kept the \$2,500 in his trust account without telling the client he had been  
24 unsuccessful. Approximately six months later the client contacted Respondent when the  
25  
26

1 creditor sued to enforce its claim. It was only at that point that Respondent called the  
2 Bar's Ethics Hotline, conducted independent research and determined, incorrectly, that that  
3 he could assert a retaining lien.

4 The Hearing Officer correctly concluded that a lawyer cannot assert a retaining lien  
5 against funds placed in his or her safe keeping for a particular purpose. *E.g., Committee on*  
6 *Professional Ethics v. Nadler*, 445 N.W.2d 358, 361 (Iowa 1989) ("Funds delivered for a  
7 specific purpose by a client to his attorney cannot constitute the subject matter of a  
8 retaining lien in favor of such an attorney") (quoting 7A CJS Attorney & Client, § 377 at  
9 748 (1980) and citing cases from multiple jurisdictions.). Respondent's conduct violated  
10 E.R. 1.15(d) (safekeeping property); E.R. 1.16(d) (Protecting client's interest on  
11 termination of representation); and Rule 44(b)(4) (Duty to safeguard property).

12 In mitigation the Hearing Officer found Respondent demonstrated cooperation,  
13 candor and contriteness in these proceedings. Hearing Officer's Report, p. 8. That finding  
14 was based on Respondent's last minute disclosure of his file notes which contradicted the  
15 position he had taken over the prior six months of Bar proceedings. Prior to the hearing,  
16 Respondent claimed that his client did not specify a particular purpose when she gave him  
17 the \$2,500.00. On the last day of the evidentiary hearing, Respondent finally admitted that  
18 his client had designated the funds for a specific purpose and produced his notes which  
19 documented those discussions with his client.

20 The Hearing Officer was impressed with Respondent's disclosure, but failed to  
21 note that it was neither voluntary nor timely. Rule 11 of the Arizona Rules of Civil  
22 Procedure required Respondent to review his file to ensure he had a reasonable factual  
23 basis for the position he was taking in his pleadings before he filed them. Similarly,  
24  
25  
26

1 Supreme Court Rule 57 required Respondent to disclose his file notes during the pretrial  
2 discovery, which preceded the hearing itself. Far from expediting the disciplinary process,  
3 Respondent's conduct forced the Bar to expend valuable resources litigating a point  
4 Respondent should have admitted in his initial Answer. The Hearing Officer ignored  
5 Respondent's failure to comply with those mandatory investigation and disclosure  
6 requirements and treated Respondent's untimely factual admission and disclosure as a  
7 mitigating factor. On this record, that finding was clearly erroneous.

8 The Commission commends Respondent for eventually contacting the State Bar's  
9 Ethics Hotline for advice, but there is no record evidence to support Respondent's  
10 assertions regarding the content of those discussions. The Bar's cryptic notes were  
11 admitted, but no evidence concerning their meaning or the substance of Respondent's  
12 conversations with ethic's counsel. If more substantial evidence had been presented to  
13 support Respondent's characterization of the Ethics Hotline advice, the Disciplinary  
14 Commission would have been more inclined to consider the evidence as a mitigating  
15 factor, as urged by the dissent.

17 Equally important, the record clearly establishes that Respondent withheld the  
18 funds from his client for approximately six months before he ever contacted the Ethics  
19 Hotline. The client gave Respondent \$2,500 to settle the creditor claim in November 2004.  
20 Respondent testified he promptly contacted the client's creditor and learned that he could  
21 not settle the claim for that amount. Respondent did not inform the client and simply left  
22 the \$2,500 in his trust account for approximately six months. It was only when his client  
23 called him that Respondent contacted the Ethics Hotline for after-the-fact guidance.  
24 Respondent candidly admitted that he retained the money because he did not want to work  
25  
26

for free and deserved to be paid. See Commission transcript at 5-7. Given this record, the Hearing Officer's failure to find Respondent's selfish motive as an aggravating factor was clearly erroneous.

The Commission also finds there is insufficient factual basis to support the Hearing Officer's finding of remorse as a mitigating factor. The only evidence in the record is Respondent's agreement with the Hearing Officer's comment that the misconduct alleged in Count Two was the most "troubling." Hearing Officer's Report p. 8 and Hearing Transcript, Volume II, p. 306:07. Even assuming that statement amounted to an apology, standing alone it was insufficient to support a finding of remorse.

[W]e agree with the Commission that "[t]hose seeking mitigation relief based upon remorse must present a showing of more than having said they are sorry.... [T]he best evidence of genuine remorse is affirmative and, if necessary, creative efforts to make the injured client whole." For this reason, we think that respondent's late apology, standing alone, is insufficient to support a finding of remorse.

*Matter of Augenstein*, 178 Ariz. 133, 137, 871 P.2d 254, 258. (1994)(quoting Commission Report). The record in this case contains no such evidence. The Hearing Officer therefore erred in finding remorse as a mitigating factor.

Neither the Hearing Officer's Report nor the parties' briefs contained a discussion of sanctions imposed in similar types of cases. Although the Commission did not find any Arizona cases on point, in *Oklahoma Bar v. Cummings*, 863 P.2d 1164 (OK 1993), an attorney with prior discipline was suspended for a period of one year for asserting a lien against money entrusted by the client for a specific purpose and applying it to the payment of attorney fees. In *Committee on Professional Ethics v. Nadler*, 445 N.W.2d 358, 361

(Iowa 1989), a one year suspension was imposed for the improper assertion of a retaining lien against funds intended to settle suit and the commission of an assault.

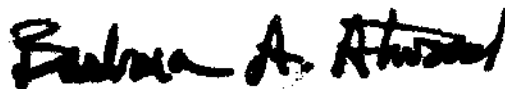
Respondent had no prior discipline and the only misconduct found relates to the handling of the client funds. Thus, the Commission concludes this case does not warrant a suspension. The Hearing Officer found Respondent's violations were negligent. The client was deeply in debt and was being pursued by creditors. Her former spouse had already filed bankruptcy eliminating his responsibility for community debts. Respondent's actions clearly caused or had the potential to cause injury to his clients. Censure is therefore the presumptive sanction under *Standard 4.13* and is appropriate in this case.

#### Conclusion

The purposes of discipline are to protect the public and deter similar conduct by other lawyers, *Matter of Kersting*, 151 Ariz. 171, 726 P.2d 587 (1986); instill public confidence in the bar's integrity, *Matter of Horwitz*, 180 Ariz. 20, 29, 881 P.2d, 352, 362 (1994); and maintain the integrity of the legal system, *In re Fioramonti*, 176 Ariz. 182, 187, 859 P.2d 1315, 1320 (1993).

Therefore, based on the facts, application of the ABA *Standards*, including aggravating and mitigating factors, and a proportionality analysis, the Commission recommends censure and costs of these disciplinary proceedings.

RESPECTFULLY SUBMITTED this 5<sup>th</sup> day of February 2007.



Barbara A. Atwood, Chair  
Disciplinary Commission

**Commissioner Mehrens dissenting:**



1 I respectfully dissent for the reason that the Commission and the Hearing Officer  
2 refused to allow, as a mitigating factor, Respondent's contacting the State Bar's Ethics  
3 Hotline for advice. In writing this dissent I am completely aware that the law is clear in  
4 that an opinion from the Ethics Hotline is advisory in nature only and does not prohibit a  
5 lawyer from being disciplined. I am not suggesting that Respondent avoid discipline but  
6 rather such seeking of advice be a mitigating factor. The majority mentions this contact  
7 but refuses to give it credence because "there is no record evidence to support  
8 Respondent's assertions regarding the content of those discussions", p. 6. However, the  
9 State Bar kept a record of Respondent's contact with the Ethics Hot Line [ethics counsel  
10 Karen Clark] on June 6, 2005. The telephone summary report of that contact [made part of  
11 the record in this case] sets forth the exact issue before us and notes that the Bar referred  
12 him to Ethics Opinions 04-02 and 04-03. There is nothing in the record to dispute  
13 Respondent's version of the discussions he had with the State Bar's Ethic Counsel.  
14

15 The State Bar, presumably with the Supreme Court's blessing, actively promotes  
16 the Ethics Hotline. For example, in the November 2006 *Arizona Attorney*, the Bar  
17 sponsored a full page ad urging lawyers to call the Bar's Ethics Hotline before they make  
18 inappropriate ethical mistakes.<sup>4</sup> It seems to me that a lawyer ought to have the right to put  
19 some credence in the advice he is given when he calls this service. I am not suggesting  
20 that a lawyer can avoid discipline (and my understanding is that the Bar tells the caller so)  
21 but it does seem to me that a lawyer ought to be greatly rewarded with something more  
22 than a pat on the back.  
23  
24

---

25 <sup>4</sup> Interestingly, the ad does not suggest that the advice given is only informative and that a lawyer  
26 cannot rely upon it to avoid discipline.

Although not directly in point, our Supreme Court has found as an aggravating factor the failure of a Judge to request an advisory opinion from the Judicial Ethics Advisory Committee. See *Fleischman*, 188 Ariz. 106 933 P.2d 5 63 (1997) at pgs. 5, 6, 7, 110. Surely, when a lawyer seeks such assistance and heeds the Ethics Hotline advice, he should be given more than a commendation. It should be an absolute mitigating factor. Because the majority refuses to allow this as a mitigating factor, I respectfully dissent.

Original filed with the Disciplinary Clerk

this 5<sup>th</sup> day of February, 2007, to

Copy of the foregoing ~~mailed~~  
this 5<sup>th</sup> day of February, 2007, to:

Robert J. Stephan, Jr.  
Hearing Officer 9R  
P.O. Box 500  
Tempe, AZ 85280-0500

Keith R. Lalliss  
Respondent  
*Gibson, Matheson, Lalliss, & Friedlander, L.L.P.*  
1837 South Mesa Drive, Suite C-100  
Mesa, AZ 85210-6219

Ariel I. Worth  
Bar Counsel  
State Bar of Arizona  
4201 North 24th Street, Suite 200  
Phoenix, AZ 85016-6288

by: H. Smith

/mps